

Large Banana Company Reaps the Fruits of More **Efficient** Training Solution

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An American producer and distributor of bananas and other produce, with more than \$3.1 billion in net sales annually and 25,000 employees worldwide, faced a people-development challenge.

The Challenge

The company sought a partner to develop a customized training solution, as well as documentation related to the company's rules and business processes for an Oracle implementation. The desired solution included end-user and instructor documentation and train-the-trainer sessions for about 100 subject matter experts (SMEs).

Through its customized solution, Abreon successfully met our client's goals, as well as education and learning requirements.

Our Solution

Abreon worked directly with the client's project team to develop a schedule and format for training that would optimize the instruction and minimize away-from-job time. Abreon's instructional design consultant developed step-by-step documentation of new business procedures. With the assistance of the client's SMEs, Abreon mapped the business processes to individual job responsibilities. Abreon delivered training sessions to 100 employees based on specific roles, which eliminated unnecessary away-from-job time for employees. In addition, Abreon provided documentation-management services including train-the-trainer sessions and customized course materials as reference tools for employees and trainers during and after training sessions.

The Results

The benefits of the Abreon solution included:

- A seamless transition to the new technology by providing a thorough education program and functional end-user materials
- A single repository for new policies, procedures, and step-by-step instructions for using procedures and the JD Edwards application

With a reduction in employee away-from-job time through customized training, Abreon successfully met our client's goals, as well as education and learning requirements.

For more information regarding corporate training programs offered by Abreon, Inc., call us at 1.800.338.5185.



More about Abreon

With over 30 years of experience implementing change for the Fortune 500, Abreon transforms organizations by empowering their people to embrace the benefits of change. Our people-centric approach employs customized strategies that align, engage and educate people as they navigate change to produce measurable results. With more than 250 credentialed consultants, Abreon has the experience, talent and change agents to move your people forward.



Suite 500, Foster Plaza 10
680 Andersen Drive
Pittsburgh, PA 15220
www.abreon.com

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